# Strengthening and Sustaining Partnerships and Pathways in Wisconsin

September 15, 2010

# Funding Industry Partnerships in Wisconsin

- Governor Doyle pledged \$6 Million
- Disburse funds through an RFP
- Eligible applicants: Wisconsin GROW Region
- Types of funding:

Convening – Maximum \$25,000, no match

Training – No Maximum, 50% local match

 Targeted Sectors: Energy, Health Care & Advanced Manufacturing

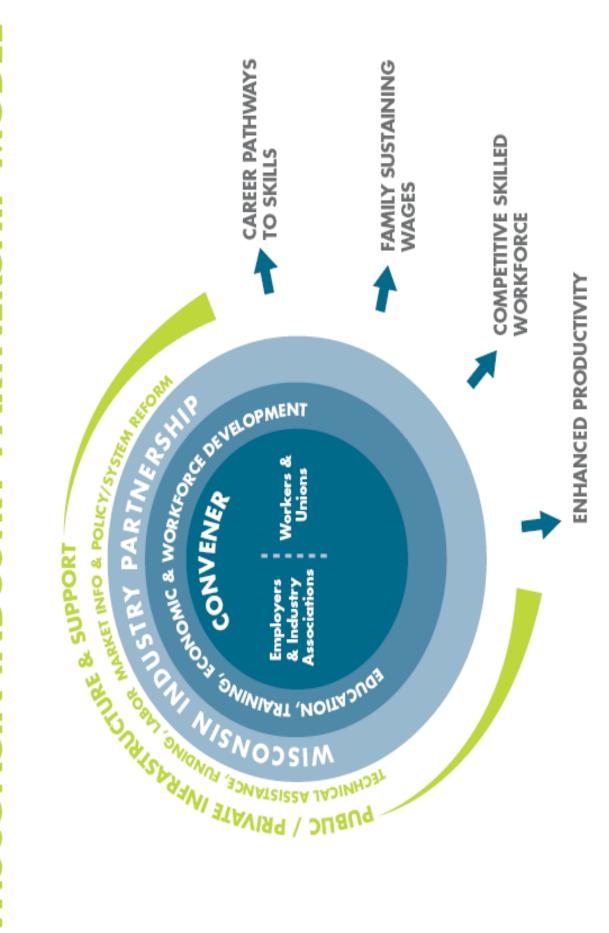
# WI Industry Partnership Purpose

- Sustainable industry partnerships across the state
- Provide career opportunities for workers that lead to family sustaining wages
- Ensure skilled industry workforce
- Facilitate stakeholders to align Career Pathways and Adult Basic Education (ABE)/English Language Learner (ELL) Bridges to address industry needs

### Definition

Industry Partnerships combine industry leadership with support from multiple partners to address common economic development and workforce needs and align resources to promote the economic competitiveness and worker skills in key industries

# WISCONSIN INDUSTRY PARTNERSHIP MODEL



# Opportunity: Labor's Role in Industry Partnerships

- Speak on behalf of workers' needs
- Connect sector-specific labor reps to the industry partnership
- Recommend industry experts for the implementation of partnership projects
- Connect union represented employers to the industry partnership and resources

### Industry Partnership Awards

### **Convening grants:**

23 totaling \$499,612

### **Training grants:**

11 grants totaling \$2,937,103

### Workers trained to date:

552 Incumbent

61 Dislocated

# Employer Driven Training Focused on the Worker

Industry Partnership training efforts align with

RISE Career Pathways and Bridges

### What is RISE?

- Regional Industry Skills Education (RISE), co-led by WTCS and DWD, and funded in part through a "Shifting Gears" grant from the Joyce Foundation
- Targets 25-54 year olds who could benefit from post secondary education, who are already in the workforce and earn less than the median wage.
- Career pathways and bridges as strategy to increase postsecondary skills attainment.





### RISE Career Pathways

### RISE Career Pathways is a way of:

- Organizing college level occupational training as a sequence of certificates that leads learners in attainable steps toward better jobs and a degree or technical diploma.
- Each step improves the learner's career and earning opportunities and provides a skill set wanted by an industry or industry sector.





### RISE Career Pathway Bridges

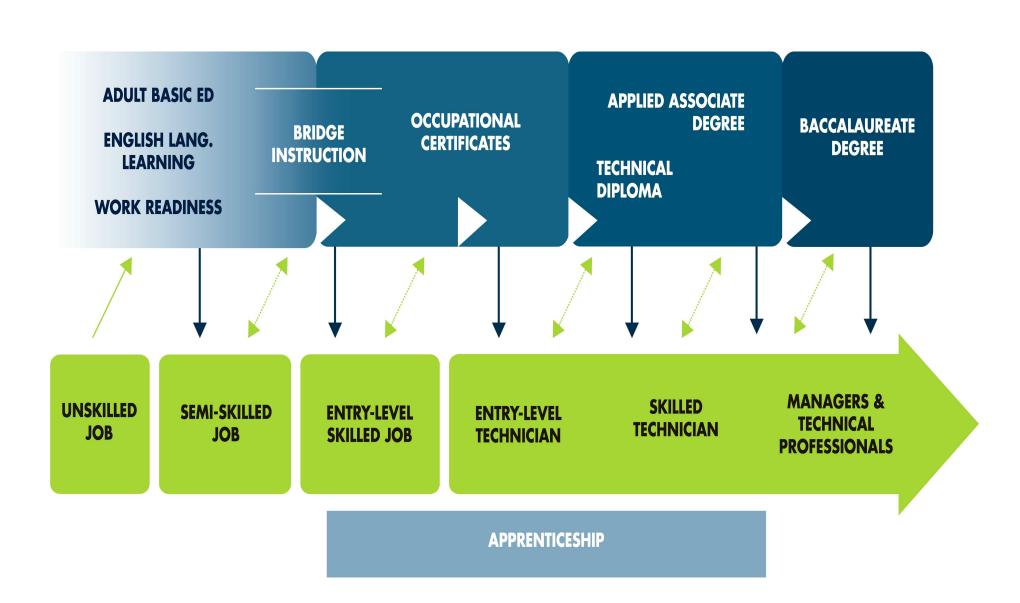
### **Career Pathway Bridges:**

- Help adults who have basic skills or English Language Learning needs succeed in career pathways.
- Are courses that link basic skills development with occupational skills development and accelerate the transition from pre-college to college level work.





### WISCONSIN CAREER PATHWAYS



## Advantages of Career Pathways and Industry Partnerships for WI

- Benefits both workers and employers
- Based on proven, industry aligned technical college programs
- Effective strategy for workforce development boards and programs
- Supports Governor Doyle's skills-centered economic development strategy

# Successful Outcomes of Industry Partnerships

- Improved wages and job options for workers
- Positive impact for employers and businesses

### Results for Workers

- Employees who participate in sector-related training earned an average of two dollars more per hour
- Participants gained new jobs as a result within targeted sectors
- 83% of participants agreed that the training prepared them well for work in the targeted sector
- 78% said the program had improved their chances of getting a good job
- Participants in sector skills-training programs saw decreases in poverty (from 64% to 35%)

Source: Public-Private Ventures

http://www.ppv.org/ppv/publications/assets/263\_publication.pdf

### Results for Employers

- Turnover: 41% reported reduction
- Rework: 19% reported reduction
- Customer complaints: 23% reported reduction
- Companies that said partnerships with other companies were 100% valuable

Source: 3rd party evaluation of Massachusetts Sector Initiative



### Wisconsin Industry Partnership Evaluation

Impact on the Industry

Impact on the Worker

Impact on System Change

# Industry Partnerships – Career Pathways Website

http://dwd.wisconsin.gov/industry\_partnerships